

Scent-Sations Car Bonus FAQs

Q. What kind of paperwork or application do I need to submit to get the bonus?

A. Corporate will require a signed lease or purchase agreement for your new vehicle which must be mailed or faxed in within 30 days of your purchase in order to qualify for the car bonus.

Q. What is the minimum dollar value of the car to qualify?

A. Each level that qualifies for a car has different dollar values as follows – please keep in mind that you must qualify each month to receive your car bonus. If you do not qualify in a given month, your car bonus will not be paid until you qualify again.

Director: \$300/month car bonus

Senior Director: \$400/month car bonus

Platinum Director: \$500/month car bonus

Senior Platinum Director: \$750/month car bonus (can be used on more than 1 car)

Ambassador Director: \$1000/month car bonus (can be used on more than 1 car)

Car Values:

\$300 car bonus - \$15,000 car

\$400 car bonus - \$20,000 car

\$500 car bonus - \$25,000 car

\$750 car bonus - \$35,000 car

\$1000 car bonus - \$50,000 car

Note: \$750 and \$1,000 bonuses can be combined into more than one car with any of the car values described above. For example, if you are receive a \$750 car bonus, but instead of buying or leasing a \$35,000 car you choose to buy (1) \$15,000 car (worth \$300 car bonus) and (1) \$20,000 car (worth \$400 car bonus) you will be paid \$700 (not \$750) since you choose to buy cars of lesser value than what the bonus was designed for. *Scent-Sations* reserves the right to periodically verify that you still own the vehicle by requesting a current statement from your bank or credit union on financed vehicles.

Q. Does a lease vehicle qualify?

A. Yes, a leased vehicle does qualify for the car bonus.

Q. If I already bought a car in the past 6 months can it qualify?

A. Yes, vehicles purchased within the past 6 months qualify for the car bonus.

Q. What kind of vehicles qualify? (i.e. car, truck, motorcycle, motor home)

A. The car bonus is only for cars, trucks, vans and SUVs. No other vehicle such as boats, motorcycles, RVs, planes, etc. qualify for the car bonus.

Q. Does this apply to a payment plan only or can I pay cash for my car and still get the bonus?

A. If you pay cash, that's your business. You will still get your car bonus when you qualify for it.

Q. If I pay off the vehicle early do I still qualify?

A. Yes, you will still get your car bonus if you pay your vehicle off early.

Q. The vehicle I want is \$30,000 and my trade-in is \$20,000; does that make a difference on how long I qualify for the bonus?

A. As long as the sticker price of your new vehicle is equal to or greater than the value that is required for your car at the level you qualify for, you will receive your car bonus.

Q. When I buy a new vehicle that qualifies how long before I need to purchase a new vehicle to continue getting the bonus?

A. Once the lease or purchase payment has run out on your existing vehicle, you must purchase another vehicle as per our requirements. If you have a 39-month lease, then within 6 months after it expires you must lease or purchase another vehicle to receive your car bonus. Similarly, if you pay off your new vehicle, then within 6 months of your car loan being paid off you must purchase another vehicle as per our requirements to once again get your car bonus. *The maximum number of months that a car lease or purchase will be paid is 39 months.* You can choose to buy a vehicle and finance it for 5 years (60 months) but your car bonus will only be paid for the first 39 months. Once you purchase or lease another vehicle, your car bonus will once again be paid as per the requirements at that time.

If you have any questions that are not addressed here, please direct them to:

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